## mktdev@gmail.com

**Subject:** FW: Hi Bill - solar pump

Attachments: Local References.pdf; Hurst Design.pdf; Pump Controller.pdf

**From:** Gary at Santa Ynez Valley Solar [mailto:Gary@SYVSolar.com]

**Sent:** Friday, May 12, 2017 4:36 PM

To: mktdev@gmail.com
Subject: Hi Bill - solar pump

Hi Bill.

I put together the numbers for you.

Just to review:

We can use your existing well pump and just set up the solar array and install the pump controller.

The pump controller includes a transfer switch so if for some reason you need extra water it can be switched over to the existing grid. The solar panels (actually called solar modules in the industry) are warranted for 20 years, the pump controller for two years and my installation for ten years.

We will acquire a building permit from SB county which will also require a fire department certificate called an FPC. (Fire Dept. charges \$ 563)

## Attachments:

Local endorsements

Basic design sheet

Pictures of similar installation with 5HP pump controller at Los Alamos ranch

Basic investment \$21,050

30% Tax Credit (6,315) (check with your tax advisor)

Final investment \$ 14,735

We can move on this right away, let's talk some more soon,

Gary

## Gary Gordon



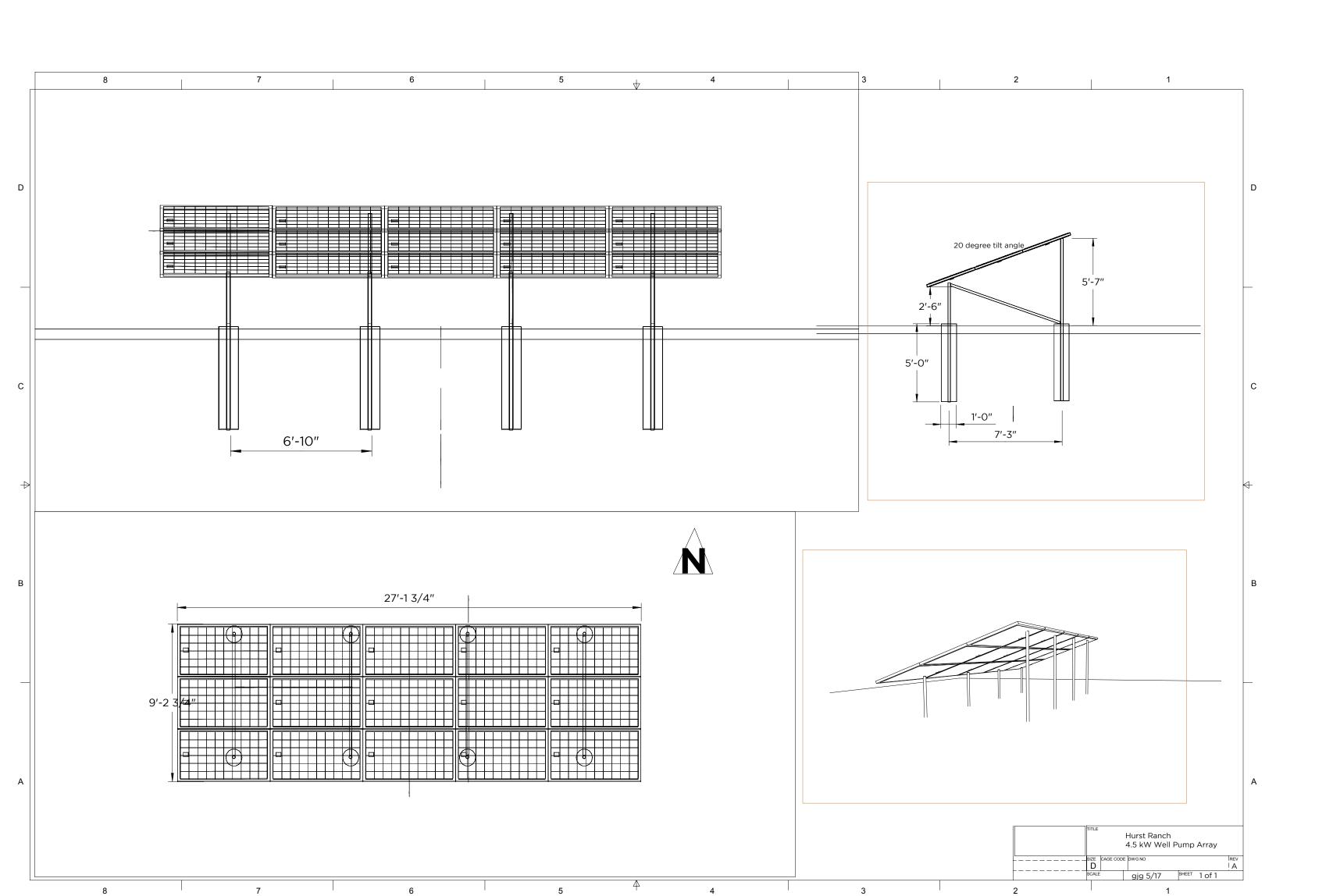
www.SYVSolar.com

PO Box 688 Santa Ynez, CA 93460 805 688-1213 NABCEP Certified Installer CA Licensed Solar Contractor









## Local References





"Santa Ynez Valley Solar helped Midland School's 10th grades install six 3-kW grid-tied arrays. Gary is a pleasure to work with - professional, organized, always on time, kind, great with students, and generous. Working with a local business brings even more value to a solar project. I highly recommend Santa Ynez Valley Solar."

Lise Goddard -Director of Environmental Programs Midland School



"We want to tell you that the annual "true up" came in right at zero! Congradulations! It really is fun receiving monthly electric bills for \$4 when they use to be in the hundreds of dollars."

John and Cathy T. - Los Alamos



"I never thought I'd own an electric company! We chose the Sun and, wanted to keep our spending local, so we asked Santa Ynez Valley Solar to help. They had the best reputation locally. The system has continuously produced more than we use even with air conditionning."

Michael W. - Solvang



"We had Gary and his team install our solar panels about 9 months ago and we are extremely satisfied. I highly recommend Santa Ynez Valley Solar as a local company with high standards and competitive pricing." Eric W. - Santa Ynez